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FINANCIAL ADVISORS NAMED TO BANK INVESTMENT CONSULTANT'S 2016 TOP 100 ADVISORS LIST

ROCKLIN, CALIF. – **JANUARY 11, 2017** – Raymond James Financial Services, Inc. and Addison Avenue Investment Services, the investment services division of First Tech Federal Credit Union, are pleased to announce that financial advisors Michael Lipkins (#9), Michael Cooney (#23), Kimberlee Bouska (#55), Brett Everhart (#62), and Laura Pedroncelli (#87) made the prestigious list that was revealed on December 7.

Bank Investment Consultant's (BIC's) Top 100 Advisor ranking is a tribute to all-around achievement. To compile the list, multiple variables are combined into one composite score that includes production, percentage change in AUM and production, the amount of fee business from the most recent production figures and other attributes.*

BIC is the dedicated resource for bank-based financial advisors and wealth managers and serves the needs of these professionals, bringing deep resources and an authoritative perspective.

"We are very fortunate to have these advisors on our team," Addison Avenue Investment Services

President Scott Jenner said. "It is a remarkable achievement to make this list and we congratulate them
on their prestigious recognition."

*Factors in the BIC Top 100 ranking include: AUM, production, percentage change in AUM and production, the amount of fee business from the most recent production figures and the ratio of production per AUM.

About Addison Avenue Investment Services

Addison Avenue Investment Services is the recognized investment services program provided by the Financial Advisors of First Tech Federal Credit Union. Initially launched in 1998 to serve the investment needs of Hewlett-Packard employees, the team at Addison Avenue Investment Services has helped make their credit union investment program the largest in the nation*, with Raymond James Financial Advisors managing \$3.1 billion in assets for First Tech's 425,000 members. There are more than 29 Raymond James Financial Advisors operating in 40 First Tech branches across eight states.

Financial Advisors offer securities through Raymond James Financial Services, Inc. Member <u>FINRA/SIPC</u> and securities are not insured by credit union insurance, the NCUA or any other government agency, are not deposits or obligations of the credit union, are not guaranteed by the credit union, and are subject to risks, including the possible loss of principal. Raymond James is not affiliated with First Tech Federal Credit Union or Addison Avenue Investment Services. Investment advisory services offered through Raymond James Financial Services Advisors, Inc. Raymond James is not affiliated with Kehrer Bielan Research & Consulting

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About First Tech Federal Credit Union

First Tech Federal Credit Union is a \$9.1 billion institution headquartered in Mountain View, Calif. It is the nation's premier credit union serving the world's leading technology-oriented companies and their employees, including HP Inc., Hewlett Packard Enterprise, Microsoft, Agilent, Intel, Cisco, Amazon, Nike, CH2M, Intuit, Google and more. First Tech is recognized as the industry catalyst for delivering effortless banking experiences to its 425,000 members through its 40 branch locations, more than 5,400 CO-OP Shared Branch locations, 30,000 COOP Network ATMs and 286,000 ATMs nationwide. First Tech offers a full range of banking services, including traditional banking, mortgage, financial planning and insurance services. For more information, visit firsttechfed.com.

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